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Charles Mills

- Summary** Enterprise technology professional with over 25 years experience in all areas of software technology including intellectual property, market analysis and implementation. Hands-on experience with technology from mainframes to the web. Outstanding ability to communicate technology to legal and other non-technological professionals and executives.
- Selected Achievements**
- Inventor of record, **ciKeep**, software and business method for preventing software piracy. Patent Pending in U.S. Patent and Trademark Office.
 - Speaker at industry conferences in U.S., Europe, and Asia.
 - Published author of technical articles.
- Experience**
- 2002–2003 StrategicDueDiligence.com The Sea Ranch, CA
Consultant
- Software due diligence services to reduce technology risk for investors, acquirers, and lenders.
 - Business and M&A consulting for software entrepreneurs.
- 2000–2002 Allen Systems Group, Inc. Naples, FL
Vice President of Strategic Technologies
- Responsible for technology due diligence at aggressively acquisition-oriented software firm, reporting to general counsel. Evaluated technology opportunities and intellectual property risks at public and private acquisition candidates.
 - Red-flagged technology risks at “done deal” acquisition target resulting in postponement of acquisition and avoidance of \$2M patent liability.
- 1998–1999 Allen Systems Group, Inc. San Francisco, CA
Data Movement Chief Technology Officer
- Responsible for integration of acquired technology.
 - Successfully integrated technology and staff into sales, development and administrative processes.
- 1993–1998 Firesign Computer Company San Francisco, CA
President and CEO
- Responsible for all aspects of growing computer software company, including identifying and implementing acquisition exit strategy. Grew data movement product line from inception to number three position in industry.
 - Successfully sold company to larger competitor.
- 1975–1992 Firesign Computer Company San Francisco, CA
Software Designer
- Responsible for profitable implementation of software projects.
 - Identified market opportunity and designed and implemented product that successfully transitioned company from services to recurring product revenue.